



The Conduit

A Year of Change - Masks For Sale

In keeping with the new bylaw making masks mandatory in all indoor spaces in the Niagara Region, Grimsby Giant Tiger Store offered individual masks for the purchase price of \$1. Store Owner Andy Daniels generously decided to donate the proceeds from these sales to the West Lincoln Memorial Hospital Foundation.

At the same time they also launched the initiative of rounding up the customer's transaction to the nearest dollar with the round up amount donated to WLMH Foundation.

The Foundation is very grateful to businesses, such as Giant Tiger, who are dedicated to being connected and committed to giving back to our community .



Strengthening
Healthcare...



Thank you ... is the heart of our message



Kevin Antonides
WLMHF Board Chair



Pamela Ellens
Executive Director

It is an honour to work with donors, volunteers and friends whose ongoing support continues to have a positive impact on the health and vitality of our community, even through 2020/21 a most unusual year. Throughout this unprecedented time, the Foundation team focused on developing strategies to advance our goal of continuing to develop strong and flexible fundraising programs, along with building a campaign strategy for a new WLMH.

Over the past fiscal year, because of our generous donors, the Foundation was able to grant \$451,405 to WLMH, fulfilling needs for Emergency, Maternal and Newborn, Clinical Support Services and Community Surgery programs.

Of the Foundation's grant commitments made to WLMH in fiscal years 2020/21 and 2021/22 a balance remains of \$1.76M; to be disbursed upon receipt of equipment according to the Foundation's funding policy. This includes the commitment to fund the CT scan project; the CT Scan is anticipated to be functional in the current hospital in June 2021. Also included is a new project for the community surgery program; equipment needed for new surgeons coming to WLMH in areas of general, orthopedic and gynecology surgery.

We are delighted to announce that Phase II of the new WLMH campaign is underway. It has been dubbed 'Take it to the Finish ... Building a Healthy Community'. With a local share of \$50M now required a newly assembled campaign team is working together since the fall of 2020, under the leadership of Campaign Chair, Andrew Smith.

It is a pleasure and an honour to be a member of a strong community who work together to strengthen the healthcare available to all of us in West Niagara. Thank you for continuing to invest in life for today and for tomorrow.



community dollars at work ... *Thank you*

Grants payable to WLMH in fiscal year 2020/2021

Emergency Care

Emergency Department	Vital Signs Monitor	\$	9,849.04
Emergency Department	Otosopes	\$	13,244.38
Emergency Department	Baby Scale	\$	4,569.77
Emergency Department	Glidescope	\$	7,529.57

Clinical Support Services

Laboratory	Regaent Fridge	\$	10,156.53
Laboratory	Centrifuge	\$	5,718.04

Community Surgery

Operating Room	Laparoscopy Hernia Repair	\$	41,128.72
Operating Room	C Arm	\$	223,648.55
Operating Room	Tourniquet	\$	14,594.22
Operating Room	Orthopedics	\$	118,505.21

Maternal and Newborn

Obstetrics	Fetal Doptones	\$	2,460.64
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Total \$ 451,404.67

Grants approved for payment, by the WLMH Foundation Governing Board, currently in the Hospital's procurement process

Clinical Support	\$	1,382,971.00
Emergency Care	\$	32,000.00
Community Surgery	\$	246,201.00
Maternal and Newborn Care	\$	67,555.00
Community Medicine	\$	35,756.00

Total \$ 1,764,483.00



Thank you ... people helping people



Representatives from the Rankin Run, Tom Rankin and Wendy Wing of Rankin Construction Inc., present a donation of \$45,000 to Tony Joose, Co-Chair of the Save WLMH Committee, and accepting on behalf of the WLMH Foundation is Governing Board Secretary, Alice Klamer. This gift has been designated to the CT Scanner Project.

“This year, although the Rankin Run was cancelled, we wanted to continue our tradition of giving back. Recognizing the many benefits of bringing a CT Scanner to West Niagara, we chose to support the CT Scanner project at West Lincoln Memorial Hospital. This is a very essential requirement for the delivery of patient care in West Niagara.”, stated Tom Rankin of Rankin Construction. Mr. Rankin added, “The run director Mary Ann Edwards and her group of volunteers who work 365 days of the year, tirelessly and without remuneration, make the run the success it is.”

Tony Joose, Co-Chair of Save WLMH noted, “This new diagnostic imaging machine is expected to open in the current facility, in 2020/2021 year, and will move to the new hospital once it is built. This means most WLMH patients will no longer have to travel to another hospital for this important service.”



Strengthening
Healthcare...



Community support ... *Thank you*



Partnering with the West Lincoln Memorial Hospital Foundation by hosting a special fundraising event is a great way to make our community hospital even greater. In a most challenging year, community support continued to come through to our hospital. We appreciate the unique way that partners supported West Lincoln Memorial Hospital over the last year with their own fundraisers:



Silent Art Auction by Funding Innovation
Mask Sales and Round Up by Giant Tiger
Car Rally by Sessanta Miglia Giro di Niagara
Smile Cookie Sales by Tim Hortons



Over 100 golfers enjoyed a day of golf at Twenty Valley Golf and Country Club on Monday, September 14 in support of WLMH. The tournament was unique with the Covid protocols, including tee times for golfers rather than the usual shot gun start. It was a very successful event raising over \$48,000 for WLMH.



Strengthening
Healthcare...



West Lincoln
Memorial
Hospital

Thank you ... understanding priorities and fundraising

What Do We Do?

Solicit, receive, maintain and prudently manage our donor's gifts, and the distribution of these gifts

- Specifically designated to the West Lincoln Memorial Hospital site of Hamilton Health Sciences only
- Specifically earmarked for equipment purchases that are transferrable to the new Hospital

How are Funds Designated?

Restricted Funds

- Donations made to a particular purpose or project, ie. Wheelchair, New Hospital and/or Endowment
- These monies can only be utilized for their intended purpose and are held in trust until they are required by our Hospital.

Unrestricted Funds

- Donations that can be used for any purpose or project
- These monies are most beneficial to the hospital's immediate needs

What is the difference between Pledges and Cash Receipts?

Pledge

- Commitment to the organization, paid over a period of time, until the commitment is paid in full

Cash Receipt

- Actual monies received by the organization

What Grants have been made to WLMH?

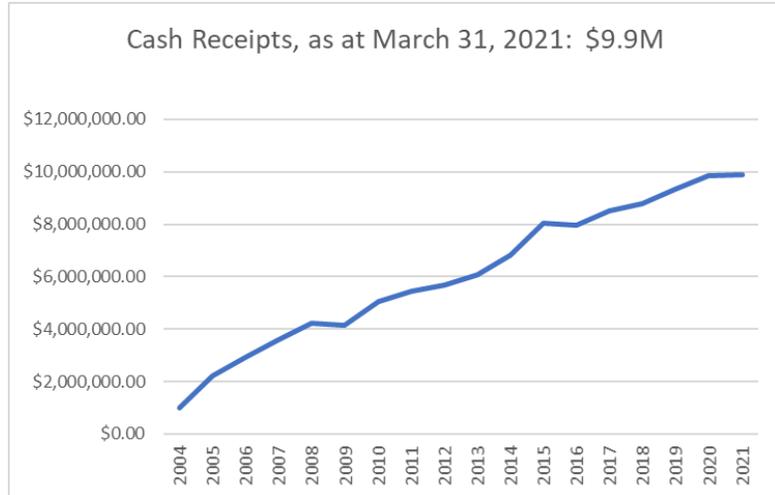
Total grants to WLMH, since 1983: \$12.7M

- Refer to page 3 for current fiscal year details



understanding donor support ... *Thank you*

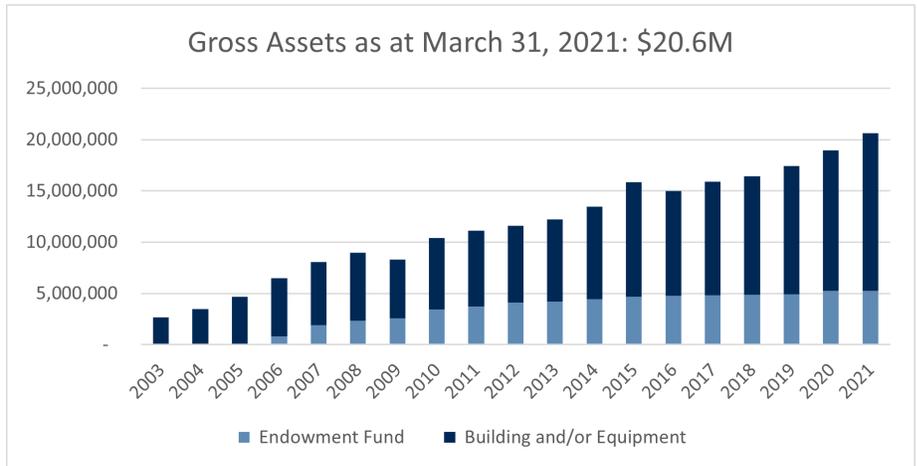
How has the Cash Receipts grown for the New Hospital Project?



What are the Gross Assets of the Foundation?

Total as at March 31, 2021 - \$20.6M

Donations received by the Foundation go directly to the equipment capital needs of West Lincoln Memorial Hospital; Foundation operating costs are funded through investment income.



Strengthening
Healthcare...
Investing in Life

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... investing in life

West Lincoln Memorial Hospital Foundation Inc. develops and cultivates philanthropic opportunities and collaborative relationships with others within the West Niagara community, having similar goals to that of the Corporation, to foster medical programs and health services and thus improve the health and well-being of the people in our communities.



... stronger together

West Lincoln Memorial Hospital (WLMH) has been caring for West Niagara residents for over 70 years. As a community hospital, WLMH provides both inpatient services and outpatient services including emergency services, complex and palliative care, surgery and a maternal and newborn program. As a site of Hamilton Health Sciences, WLMH also serves as a point of access to one of the largest health systems in Canada for patients requiring more specialized care.

Business Number: 10820 1526 RR 0001

