



The Conduit

A Light Still Shining — legacy gifts are forever

To Bob and Sharon Bond the light of Muriel and Dennis Percy (Sharon's parents) will shine infinitely. Leaving a legacy gift at West Lincoln Memorial Hospital was Bob and Sharon Bond's way to commemorate their wonderful parents. "It was important to our parents to support West Lincoln Memorial Hospital because they felt it was a cornerstone within our community. The medical professionals at WLMH touch everyone's life at some point," states Bob and Sharon Bond. This legacy gift continues to let their parent's light shine while enriching the healthcare of our patients.



Strengthening
Healthcare...



Thank you ... is the heart of our message



Kevin Antonides
WLMHF Board Chair



Pamela Ellens
Executive Director

Thanks to you, our loyal donors, 2019/20 marked another year of progress, milestones and positive impact in supporting our mission. Your kindness displayed through events, donations and volunteering is overwhelming and incredible.

Together, our community continues to enhance patient care at WLMH by providing the necessary funds for medical equipment. Over this past fiscal year, the foundation has been able to provide disbursements totaling \$881,435 to the West Lincoln Memorial Hospital.

Two, new and exciting projects underway at the hospital include a CT Scanner and a C-arm for the operating room. The CT scanner will help diagnose patients quicker, including those in the emergency room, and decrease the need for transportation to other sites. The C-arm and fluoroscopy table project will enable our surgeons to monitor the progress of a surgery in real-time.

We are elated with the commitment from the Province of Ontario to rebuild our West Lincoln Memorial Hospital. As progress continues with the planning of the rebuild, the Foundation looks forward to its continued work with the community.

This new decade will bring many beneficial changes to the care of our patients through technological advances, upgrades to equipment and a long awaited NEW facility. We continue to rely on your generosity, but thrive on your support. It is because of your support families, in West Niagara, can have health care closer to home.

Thank you for investing in life. We thank each and every donor, volunteer and friend for continuing on this inspiring journey with us. It is our honour to work with donors, volunteers and friends whose ongoing support continues to have a positive impact on the health and vitality of our community.





...Investing
In Life

community dollars at work ... *Thank you*

GRANTS MADE TO WLMH IN FISCAL YEAR 2020

<u>Program</u>	<u>Equipment</u>	<u>Grant</u>
Support Services Heartworks		\$300.00
Community Medicine Physiotherapy	Roho Cushions	\$630.89
Community Surgery Operating Room Operating Room	Sonosite Ultrasound C Arm Table	\$28,683.06 \$84,070.67
Emergency Care Emergency Department Emergency Department	Blanket Warmer Stretcher	\$6,287.14 \$11,025.52
Maternal and Newborn Care Obstetrics Obstetrics Obstetrics Obstetrics	Birthing Bed Fetal Monitors Bassinets Monitors for Neonates	\$18,803.00 \$26,281.96 \$36,850.00 \$34,502.59
	Subtotal	\$247,434.83
Project X-Ray General PX		\$634,000.00
	Total	\$881,434.83

Note:

All donations to West Lincoln Memorial Hospital Foundation—past, present and future stay in our community for their designated purpose; and are specifically earmarked for the West Lincoln Memorial Hospital site of Hamilton Health Sciences.

All designated donor funds received are held in trust until they are required by WLMH. This includes funds raised for the new hospital project.



Thank you ... car rally supports hospital



In August there were exotic cars lined up at the Grimsby Town Hall for all to see. Cars and drivers from all over Ontario came to Grimsby to participate in the Sessanta Miglia Giro di Niagara car rally and 2 day tour of Niagara.

Cars onsite included Aston Martin, McLaren, Alfa, Ferrari and the very rare V12 Supperleggera.



Organizer Rob Hattin said the drivers and passengers of each car wanted to support local healthcare because they believe it is essential for all.

Thank you ... birthday parties

It is today's youth who hold the future in their hands. Instilling philanthropic values at a young age is essential in ensuring our generations of tomorrow continue the legacies we have started today.

Thank you to our young friends of the foundation who are learning philanthropy at such a young age. These two children, Stone Parent and Jayden Carter, both donated their birthday money to support our hospital.



Thank you ... people helping people

Partnering with the West Lincoln Memorial Hospital Foundation by hosting a special fundraising event is a great way to make our community hospital even greater. There are a number of ways to create your own fundraiser; here are some of the unique ways that partners have supported West Lincoln Memorial Hospital over the last year:

- Social Club Fundraiser by Andrew Peller Limited
- Silent Art Auction by Funding Innovation
- Summer Street Party by Homes by DeSantis
- Mini Putt Tournament by the Kinsmen Club of Grimsby
- Coin Box Collection by LCBO
- Christmas Concert by Mountainview Christian Reformed Church
- Car Rally by Sessanta Miglia Giro di Niagara
- Smile Cookie Sales by Tim Hortons



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honouring our local heroes ... *Thank you*

On November 14, West Lincoln Memorial Hospital Foundation (WLMHF) had the great honour of celebrating our community and those who continually take responsibility and turn possibilities into reality for our West Lincoln Memorial Hospital.

“National Philanthropy Day provides an opportunity to reflect on the meaning of giving, all that has been accomplished and all that is still possible,” said Kevin Antonides, Chair, WLMHF Governing Board.

As part of the celebration, recognition was paid to 12 constituents who moved to a new level on the Hall of Honour: four new Founders, three new Patrons, one new Benefactor, and four new Leaders.

The keynote speaker of the evening was Joe Roberts, The Skidrow CEO who, 25 years ago was pushing a shopping cart in Vancouver’s downtown eastside as a homeless drug addict. His story was one of perseverance, determination and the resiliency of the human spirit. He is a living testament to the idea that ‘anything is possible.’

The celebration also included bursaries presented to the top fundraising schools who participated in the Peachbud School Challenge: Covenant Christian School and Grimsby Secondary School. The Dream team top fundraisers, Dr. Danielle Charbonneau and Dr. ChuChu Nwebube were recognized. Appreciation was extended to the Foundation’s Governing Board Director who completed her tenure as President, Alice Klamer.

Greetings were brought to the audience on behalf of hospital by Cindy MacDonald, WLMH Director of Community Programs, and on behalf of the Medical Staff by Dr. ChuChu Nwebube, Site Lead for Obstetrics and Gynecology at WLMH, and Director of WLMH Foundation Governing

Each year the Foundation recognizes three constituents who support our hospital and the greater good of our community. This year, the awards were presented to:

- **Youth Philanthropist of the Year: Haylee Karklins-White** feels that all is possible in life, you just have to adapt yourself to your current situation to achieve your anticipated results.
- **Individual Philanthropists of the Year: Larry Thornley** visualizes the impossible and then turns it into possible. He states that possible is far greater than what we can see at first glance.
- **Hospital Family Philanthropist of the Year:** Believing that WLMH is an icon and an integral part of our community, **Dr. Jon Ginsburg**, has been instrumental in many key roles advocating for our hospital.
- **Community Organization Philanthropist of the Year:** The students at **Cairn Christian School** believe that possibilities are endless and as fundraisers for WLMH they have come to feel a sense of ownership over the future of our Hospital.



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Thank you ... understanding priorities and fundraising

What Do We Do?

Solicit, receive, maintain and prudently manage our donor's gifts, and the distribution of these gifts

- Specifically designated to the West Lincoln Memorial Hospital site of Hamilton Health Sciences **ONLY**
- Specifically earmarked for equipment purchases that are transferrable to the new Hospital

How are Funds Designated?

Restricted Funds

- Donations made to a particular purpose or project, ie. Wheelchair, New Hospital and/or Endowment
- These monies can **ONLY** be utilized for their intended purpose and are held in trust until they are required by our Hospital.

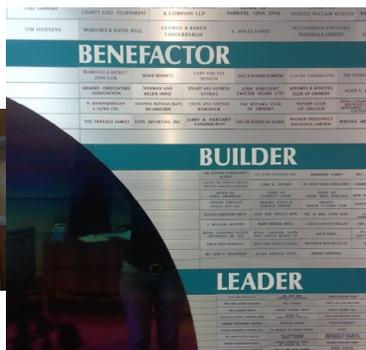
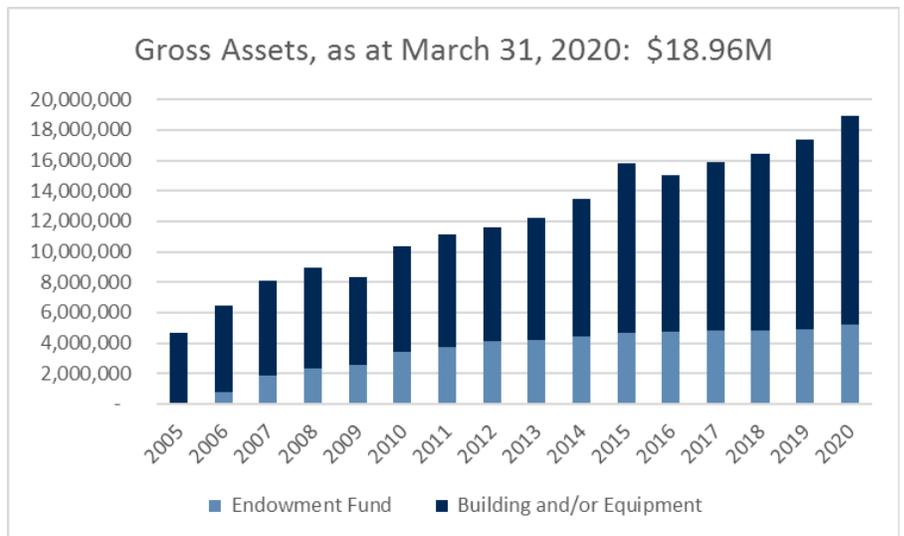
Unrestricted Funds

- Donations that can be used for any purpose or project
- These monies are most beneficial to the hospital's immediate needs

What are the Gross Assets of the Foundation?

Total as at March 31, 2020 - \$18.96M

Donations received by the Foundation go directly to the equipment capital needs of West Lincoln Memorial Hospital; Foundation operating costs are funded through investment income



understanding donor support ... *Thank you*

What Grants have been made to WLMH?

Total grants to WLMH, since 1983: \$12.3M

Some recent highlights by program from 2019/2020:

- Support Services \$ 300
- Community Medicine \$ 631
- Community Surgery \$ 112,754
- Emergency Care \$ 17,313
- Maternal and Newborn Care \$ 116,438

Average annual grant: \$ 333,015

What is the difference between Pledges and Cash Receipts?

Pledge

- Commitment to the organization, paid over a period of time, until the commitment is paid in full

Cash Receipt

- Actual monies received by the organization

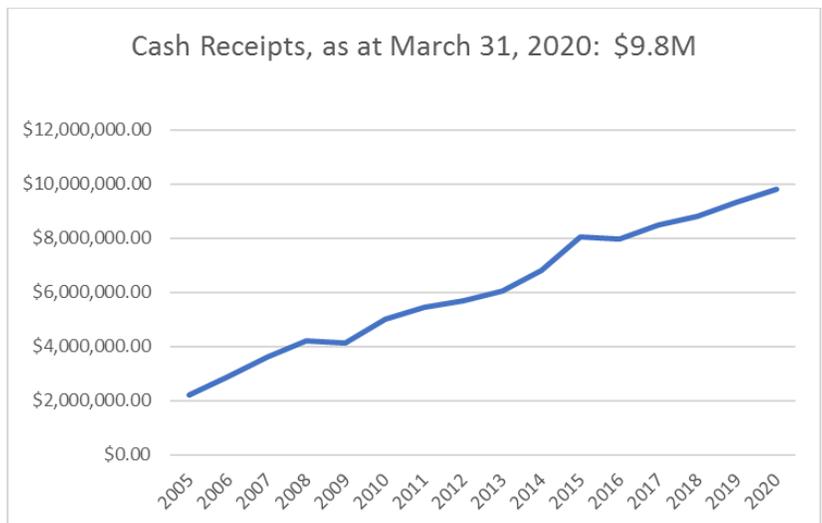
What are the Actual Pledges and Cash Receipts for the New Hospital Campaign?

Total as at March 31, 2020: \$17.9M

Outstanding Pledges: \$8.1M

(\$7.75M is from the Municipalities, and Hospital Entities)

Cash Receipts, as at March 31, 2020: \$9.8M



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WLMH Foundation Board of Directors

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... investing in life

West Lincoln Memorial Hospital Foundation Inc. develops and cultivates philanthropic opportunities and collaborative relationships with others within the West Niagara community, having similar goals to that of the Corporation, to foster medical programs and health services and thus improve the health and well-being of the people in our communities.



... stronger together

West Lincoln Memorial Hospital (WLMH) has been caring for West Niagara residents for over 70 years. As a community hospital, WLMH provides both inpatient services and outpatient services including emergency services, complex and palliative care, surgery and a maternal and newborn program. As a site of Hamilton Health Sciences, WLMH also serves as a point of access to one of the largest health systems in Canada for patients requiring more specialized care.

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