

FREQUENTLY ASKED QUESTIONS

Who Are We?

- Incorporated in 1981 to develop and cultivate philanthropic opportunities and collaborative relationships to support medical programs and health services at our hospital
- Independent Governance
 - Separate entity from Hamilton Health Sciences Corporation (HHS) and the HHS Foundation

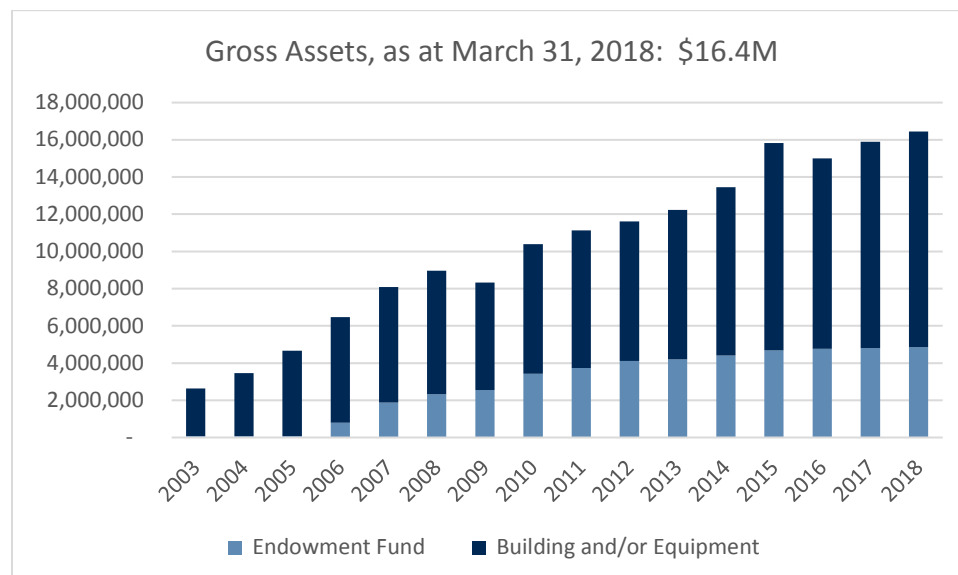
What Do We Do?

- Government funding provides for only the day-to-day operational costs of the hospital, not equipment
 - Current government funding model for all Ontario hospitals assumes that our community will finance the on-going purchase of new and replacement equipment for patient care
- Solicit, receive, maintain and prudently manage our donor's gifts, and the distribution of these gifts
 - Specifically designated to the West Lincoln Memorial Hospital site of Hamilton Health Sciences **ONLY**
 - Specifically earmarked for equipment purchases that are transferrable to the new Hospital

How are Funds Designated?

- Restricted Funds
 - Donations made to a particular purpose or project, ie. Wheelchair, New Hospital and/or Endowment
 - These monies can **ONLY** be utilized for their intended purpose and are held in trust until they are required by our Hospital.
- Unrestricted Funds
 - Donations that can be used for any purpose or project
 - These monies are most beneficial to the hospital's immediate needs

What are the Gross Assets of the Foundation?



- Donations received by the Foundation go directly to the equipment capital needs of West Lincoln Memorial Hospital; Foundation operating costs are funded through investment income

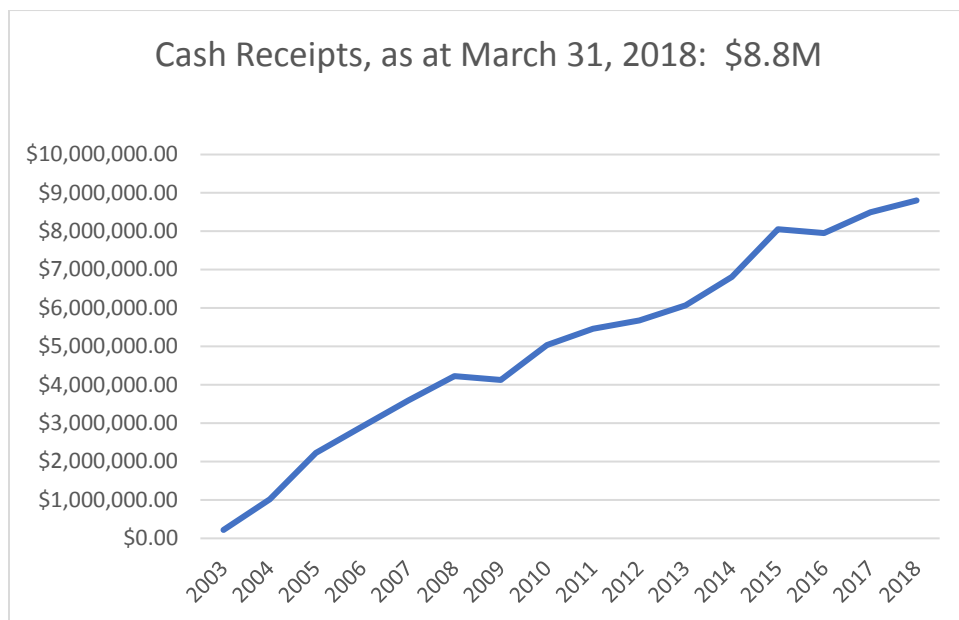
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What is the difference between Pledges and Cash Receipts?

- Pledge
 - Commitment to the organization, paid over a period of time, until the commitment is paid in full
- Cash Receipt
 - Actual monies received by the organization

What are the Actual Pledges and Cash Receipts for the New Hospital Campaign?

- Total as at March 31, 2018: \$16.9M
 - Outstanding Pledges: \$8.1M
 - \$7.75M is from the Municipalities, and Hospital Entities



What Grants have been made to WLMH?

- Total grants to WLMH, since 1983: \$12.1M
 - Some recent highlights from 2017 / 2018 years:
 - Ventilator for ICU: \$ 31,881
 - Defibrillator for the ED: \$ 20,977
 - Panda Warmer for Maternal/Newborn Care: \$ 38,696
 - Colposcopy Suite Equipment for Maternal/Newborn Care: \$91,373
 - Hospital wide Pharmacy Acudose System: \$298,002
- Average annual grant: \$ 344,514

Thank you for Investing in Life

- It is through the support of our community at large, we can continue to be the conduit to provide our hospital with the equipment capital funding it needs
- For more information, visit www.wlmhfoundation.ca